

CRAFT
BREWERS
CONFERENCE®
& BrewExpo America



#CraftBrewersCon

The Quality Glow Up

Keeping Receipts and Making Consistently
Great Beer



Mara Young

Owner

Community Cultures Yeast Lab

Paige Martin

Assistant Brewer

Star Republic Brewery



Objectives

- **Learn the importance** of documented quality testing
- **Establish a budget** and prioritize critical control points in scalable portions
- **Discuss needed equipment** to start and equipment to grow into
- **Make sense of the data** you've collected and use it to improve product, save money, and prevent loss
- **Learn tips for troubleshooting** and advice for when quality issues arise
- **Share resources** for learning lab techniques, performing tests, organizing data, and building a quality manual



What is the function of your Quality Program?

- To establish standards for products, ingredients, and processes
- To monitor products, ingredients, and processes at various points to ensure standards are being met
- To record and analyzing data to continually align practices and products with established standards



Why do you need a Quality Program?

- Make a great beer repeatable
- Establish and maintain trust in your products from the community and your staff
- Prevent costly mistakes and have confidence in your investments



What can a Quality Program look like?



- That's up to YOU! Start where you are. You don't need to have everything on day one.
- Some portions of a program you might want to consider:
 - **Process documentation:** Recipes, Standard Operating Procedures (SOPs), brew logs, Clean-In-Place (CIP) logs, fermentation logs
 - **Ingredient monitoring:** Hop lot tracking, malt certificate of analysis (COA) documenting, water analysis, yeast health
 - **Microbiology testing:** Aseptic sampling, plating, PCR
 - **Packaging tests:** CO2 and DO monitoring, seam checks, fill height/weight
 - **Sensory:** True to brand testing, forced diacetyl testing

The Bones of any Program

Standard

Test

Record

Analyze

Action

Example 1) Brand
Standard:

West Coast IPA

OG: 1.056 +/- .003

FG: 1.008 +/- .003

OG: Gravity
reading with glass
hydrometer after
knockout

FG: Gravity
reading with glass
hydrometer daily
until reading is
consistent for two
days

OG/FG: Brewer
record in brew log
with name, date,
time

OG/FG: Brewer
analyze daily.
Head Brewer
review all logs at
end of week and
end of month for
trends.

OG: If out of
standard consult
with Head Brewer
before pitching
yeast.

FG: If out of
standard consult
with Head Brewer
before crashing



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The Bones of any Program

Standard

Example 2)
Ingredient
Standard:
R.O. Water should
have a pH of 6.8
+/- .2

Test

Take pH reading
of R.O. water from
sample port daily
before brew

Record

R.O. pH: Quality
Tech record in
Water Log with
name, date, time

Analyze

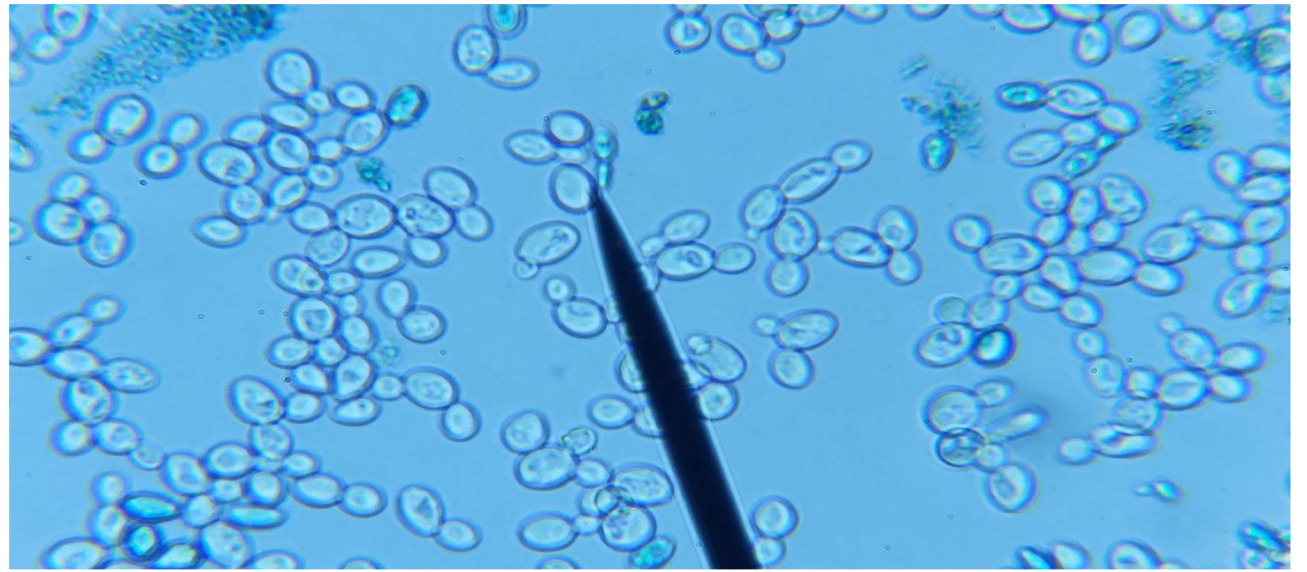
R.O. pH: Quality
tech analyze daily.
Quality Manager
review log at end
of month for
trends.

Action

R.O. pH: If out of
standard consult
with Quality
Manager, Brewer,
and Head Brewer
before next brew
begins



Establish Equipment and Budget



- Your most important investment for a Quality Program is TIME
- Utilize what you already have and build on tests you are already doing to start
- Create a system that will meet your needs today and make it easy to be consistent
- Budget for growth. Anticipate which portions of a quality program you would like to prioritize next and build them into your budget for the following year



Establish Equipment and Budget



Micro equipment on a Budget

- Local universities
- Online retailers
- Goodwill & thrift stores
- Teacher supply stores
- Auctions sites
 - DirectBids.com
 - Bidspotter.com
 - ProBrewer.com
 - BrewBids.com

A Word On Sensory



Sensory

Your beer

Off-flavor kits: \$59-\$250

Project tri-folds: \$2.50

- One of the most important and easiest pieces to incorporate
- Can be incorporated at multiple points to answer different questions

Quality Control is Ongoing (No Matter the Size of the Program)



- Allocating time for ongoing education, staff participation, and feedback
- Sensory programs and staff training
 - Don't forget new hires and onboarding!
- Review all documentation often



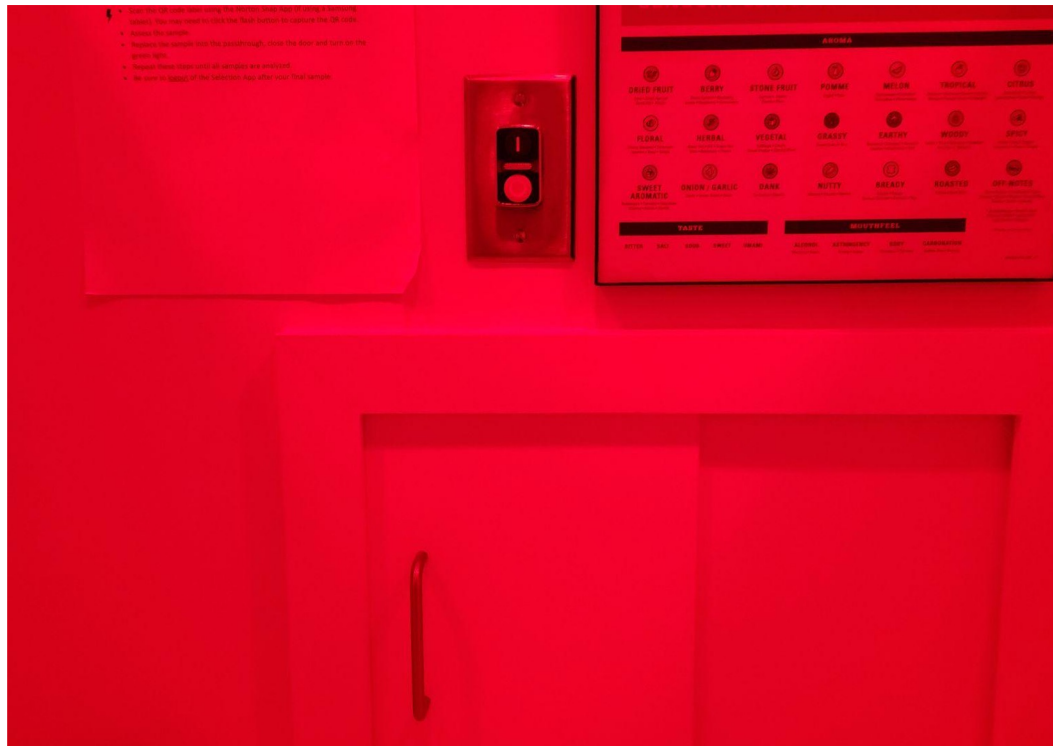
Practice makes perfect!

Making Sense of the Data

- Each data point should look to answer a specific question
- Keep logs accessible, organized, and clean
- Review logs regularly to guide individual batches as well as overall program improvements
- Recognize trends to modify processes or trigger routine maintenance- gradual increase in strike water pH, gradual increase in dissolved oxygen
- Example: Use yeast cell count and viability to correct pitch size, maximize number of pitches and generations while keeping consistent fermentation times and flavors



Tips for Troubleshooting



- You failed a check, now what? **Action Plan**, document in advance as much as possible
- **Root Cause Analysis**: Working backwards. At what point in the beer's life was a check failed and what are the possible causes?
- **Identifying solutions and decision makers**: Pre-established decision trees for setbacks depending on the overall product impact- Recall Plan, Crisis Playbook, Communication Plan
- **Team Check-In**: physically, mentally, retraining, resources
- **Consult Experts**: suppliers, BA Quality resources

Good Resources for Starting

- [American Society of Brewing Chemists \(ASBC\) Methods](#)
- [ASBC “Grow Your Own Lab”](#)
- [Quality Labs for Small Brewers by Merritt Waldron](#)
- [Quality Management by Mary Pellettieri](#)
- [Building a Sensory Program A Brewer’s Guide to Beer Evaluation by Pat Fahey](#)
- [Draught Beer Quality Manual](#)
- Relationships with Suppliers
- Quality and Lab Certificate Courses from Oregon State University, UC Davis, Siebel Institute, White Labs, University of Vermont



THANK YOU!

Paige Martin | beerpaigelove@gmail.com

Mara Young | mara@texascultures.community

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